Government Polytechnic, Jajpur

Question Bank

Entrepreneurship Management Of Smart Technology

Chapter-1

Two mark question

- 1. What is entrepreneurship?
- 2. Define entrepreneur.
- 3. Write the full form of DIC, MSME, IDCO & IPICOL
- 4. Enlist at list four characteristics of an entrepreneurship.
- 5. Define OSFC and SIDBI.
- 6. What is an enterprise?
- 7. List out some of the qualities of true entrepreneur.
- 8. What are types of entrepreneur?
- 9. What is partnership deed?
- 10. Highlight the barriers to entrepreneurship.
- 11. Write any four financial institute name.

Five mark question

- 1. Distinguish between entrepreneurship and entrepreneur.
- 2. State and explain five qualities of a good entrepreneur.
- 3. What is start-up? Give an example of a successful start-up. Explain how it is different from traditional enterprise.
- 4. Differentiate entrepreneur with manager.
- 5. "An entrepreneur is an opportunity seeker."
- 6. Write short notes on the following:
 - STEPS
 - TBI
 - KVIC
- 7. Explain briefly the features of joint stock company.

Ten mark question

- 1. What is the role of entrepreneurship in social and economic development of a nation?
- 2. Explain sole proprietorship form of business. Write its advantages and disadvantages.
- 3. Briefly explain different barriers in entrepreneurship.
- 4. Write an explanatory note on NABARD highlighting its role and functions.
- 5. What is District Industries Centres (DIC)? Explain the function of the DICs.

Chapter-2

Two mark question

- 1. Define business.
- 2. What is SSI?
- 3. Write the merits of small-scale industries.
- 4. Mention the different point of market research technique.
- 5. Write down two objective of market research.
- 6. What are the scopes of market research?
- 7. List out the source for identifying business opportunity.
- 8. State two causes of sickness in small industries.
- 9. Distinguish between identification and opportunity.
- 10. Write the important steps of process of final product selection.
- 11. Mention the name of agency for project implementation.

Five mark question

- 1. What are the criteria for final product selection?
- 2. Write the various selection of right business opportunity demand.
- 3. List the important agencies involved during project implementation along with their functions.
- 4. List the characteristics of a small entrepreneur.
- 5. Prepare a typical time schedule plan for starting a business.
- 6. Explain step-by-step the process of final product selection.

Ten mark question

- 1. What is business planning? Discuss its scope, areas and principles involved.
- 2. What is the process of identification of business opportunity? Discuss important factors influencing the selection process of line of business.
- 3. What is the role of market research in assessing the demand and supply in potential areas growth? Discuss the objective, scopes and procedure for market research.

Chapter-3

Two mark question

- 1. Why should an entrepreneur prepare the project himself?
- 2. What is a preliminary project report?
- 3. Write the two merits of PPR.
- 4. Define DPR.
- 5. Write the stages of a project report.

- 6. What is project appraisal?
- 7. What is project report?

Five mark question

- 1. Write the five advantages of PPR.
- 2. What is detailed project report? How is it different from a preliminary project report?
- 3. Differentiate between PPR & DPR.
- 4. Discuss the content of DPR.
- 5. Discuss the content of a project report.

Ten Mark question

- 1. What is a PPR? Briefly explain the preparation of PPR?
- 2. Explain the preparation of Detail project report.

Chapter-4

Two mark question

- 1. Define management.
- 2. What are the various functions of management?
- 3. Mention the role of manager.
- 4. What is authority?
- 5. What is responsibility?
- 6. What is unity of command?
- 7. List any four quantitative forecasting techniques.
- 8. What is decentralisation?
- 9. Define organising.
- 10. Define the term "scalar chain".
- 11. What are the objectives of planning?
- 12. Is management an art or science?
- 13. List out the management level.
- 14. What are the qualities of an ideal manager?
- 15. What is a management principle?

Five and ten mark question

- 1. Describe the various level of management.
- 2. Discuss the important functions of management.
- 3. What is management? What are the main principles of management?
- 4. Distinguish between administration and management.

Chapter-5

- 1. What is production management?
- 2. Write the important functions of production management.
- 3. What is quality control in production management?
- 4. Write two activity of production management.
- 5. What is inventory?
- 6. Mention the name of model of inventory management.
- 7. Write the formula for calculation of Break-even point.
- 8. What is financial management?
- 9. What is accounting?
- 10. What is fixed capital?
- 11. What is trial balance?
- 12. What is working capital?
- 13. Define current assets and give four examples.
- 14. State the primary objective of financial management.
- 15. State the difference between gross and net working capital.
- 16. What is double entry system of accounting?
- 17. Define market and marketing.
- 18. What is the objective of personal management?
- 19. What is marketing mix?
- 20. What is production planning?
- 21. Distinguish between debit and credit.

Five mark question

- 1. Write the short notes on marketing mix.
- 2. Discuss various model of inventory management.
- 3. Write the short notes on break-even analysis.
- 4. What is the basic need for inventory management?
- 5. Discuss the one model of inventory management.
- 6. What are the functions of personal management?
- 7. Define personal management and its main objective?
- 8. Give detail explanation of marketing mix.

Ten mark question

- 1. Write an explanatory note on marketing management and its technique.
- 2. What are the functions of production management? Explain productivity and quality control.
- 3. Discuss in detail the management of working capital.
- 4. Briefly explain the general recruitment process in an organisation.
- 5. Discuss the steps of PPC.

6. Explain the break-even analysis.

Chapter-6

Two mark question

- 1. Differentiate a manager with a leader.
- 2. Mention the importance of leadership.
- 3. Define leadership and highlight its features.
- 4. Define motivation.
- 5. Give a brief introduction to non financial incentives.

Five & ten mark question

- 1. What are main functions of a leader?
- 2. Explain the need for leadership in an organisation.
- 3. Define leadership. Give a checklist of leadership abilities of an entrepreneur.
- 4. Explain various characteristics or features of motivation.
- 5. Explain the Maslow's theory of motivation.
- 6. What are the most common factors that affect motivation?
- 7. Discuss financial and non-financial incentives as motivators.

Chapter-7

- 1. What is TQM?
- 2. Define quality.
- 3. Mention the basic features of TQM.
- 4. State the causes of accident in a factory.
- 5. Explain general safety rules to be followed to preventive accident in industries.
- 6. What is TQM? What is the need of TQM in small scale industries?
- 7. Explain the relationship between peers, superior and subordinates.

Chapter-8

- 1. What is IP R?
- 2. What is patent?
- 3. What is trademark?
- 4. Write the features of payment of wages act1936.
- 5. Discuss the different welfare provision of an employee under factories act 1948.
- 6. Enumerate the major provision in employee compensation act.
- 7. Provision relating to "safety" under factory act.

Chapter-9

- 1. What is IoT?
- 2. Explain characteristics of IoT.
- 3. What are different components of IoT?
- 4. What are advantages of IoT?
- 5. Write some of the most common IoT application.
- 6. Explain the term smart city in IoT.
- 7. Explain how IoT Works.